

**PETER DESMIDT**

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813-938-3608

**EDUCATION:** MBA, Accounting And Computer Science, 1982  
Keller Graduate School Of Management; Chicago, Illinois  
BA, Accounting, 1970  
Madison Business College; Madison, Wisconsin

**EXPERIENCE:**

**Controller, CFO, Accountant, Business Consultant, and Financial Systems Consultant,**  
DeSmidt Consulting, Inc.; Accounting and Consulting Practice, 1988 - Present

Provides accounting, cost accounting, controller and CFO services to small and medium sized businesses, including virtual, part-time and outsourced services.

Selects, sells, installs and implements computer based accounting software products which include Great Plains, Dynamics, Small Business Financials, Microsoft, RealWorld, Passport, Peachtree and QuickBooks, in manufacturing, distribution, service, hospitality and retail environments.

Provides training, support, guidance, conversion assistance and accounting services on computers, for accounting, financial, retail and office automation hardware and software.

Provides business and management consulting, specializing in cost control, strategic planning, treasury management, supply chain management, risk management, policies and procedures, and planning and forecasting.

Provides special project assistance in accounting, cost accounting, budgeting, taxes, financial analysis, inventory management, manufacturing reporting, payroll processing, capital budgeting, financial planning and financial reporting.

**Director Of Accounting And Financial Systems,** Uptons Department Stores, Inc.  
(Retail), Norcross, Georgia, 1986-1988

Responsible for financial reporting, financial systems, reporting controls, retail credit, accounts receivable, management reporting, operations analysis and tax reporting.

Expanded the use of the McCormack & Dodge General Ledger System to effect a more timely financial closing process and provide improved financial reporting.

Converted the retail credit operation from an external contractor to an internal credit and accounts receivable operation.

Selected, implemented and installed the McCormack & Dodge Accounts Payable System to improve and streamline the accounts payable operations process.

Developed and implemented a tax consolidation system to assist in the preparation of federal and state income tax returns.

**Controller**, ECM Motor Company, Inc.  
(Industrial Motor Manufacturing), Schaumburg, Illinois, 1985-1986

Responsible for financial reporting, cost accounting, budgeting, planning, financial systems, financial analysis, accounts payable, capital budgeting, inventory control, reporting controls, payroll, operations analysis and manufacturing reporting.

Upgraded the consolidated financial reporting system to provide additional management reporting and reduce cost and time associated with the closing process.

Expanded the use of the cost accounting system to improve the model costing process.

Developed and implemented a new corporate budget consolidation system to effect a more timely and accurate budget preparation process.

**Corporate Accounting Project Supervisor**, R. R. Donnelley & Sons Company,  
(Commercial Printing), Chicago, Illinois, 1980-1985

Responsible for financial systems, reporting controls, financial modeling, consolidated financial statements, planning, management reporting, external reporting and budgeting.

Selected, implemented and installed the McCormack & Dodge General Ledger System to improve the consolidated financial statement preparation process, thereby saving three work days in the closing process.

Trained Corporate and Division Accounting and Systems personnel to operate and control the new general ledger system.

Developed computerized Board Of Directors' Reports to meet the reporting requirements of the Board which saved two days in the preparation of the Board reports.

**Assistant Controller / Manager Of Cost Accounting And Budgeting**, Norlin Industries, Inc.  
(Consumer Electronics Manufacturing), Deerfield, Illinois, 1975-1980

Responsible for cost accounting, budgeting, planning, financial systems, financial reporting, financial analysis, model costing, accounts payable, capital budgeting, inventory control, labor standards, operations analysis and manufacturing reporting.

Selected, implemented and installed the Software International General Ledger System which streamlined the financial reporting and closing process.

Developed and implemented a data collection system for payroll processing, which saved \$30K annually.

Developed and implemented a manufacturing, productivity and labor routing system to enhance the model costing process, which saved 20 work days per year.

**CONTINUING EDUCATION PROGRAMS:**

AMA Seminars in Capital Costs, Controllership, Project Management, Manufacturing Reporting, Financial Systems and Forecasting.

Intuit, QuickBooks Seminars in ProAdvisor, Advanced ProAdvisor, and Enterprise Solutions.

Great Plains Seminars in Accounting, Financial Reporting, System Installation, Customer Support and Consulting.

RealWorld Seminars in Accounting, Financial Reporting, Customer Support, Sales Management, Consulting and Point-Of-Sale Systems.

Novell Seminars in Network Administration and Installation.

McCormack & Dodge Seminars in Financial Reporting, General Ledger, Human Resources, Accounts Payable, Budgeting and On-Line Systems.

Gear Up and NCPE Seminars in Personal, Partnership and Corporation Income Tax Return Preparation.

**OTHER PROFESSIONAL EXPERIENCE:**

Part-Time Accounting And Systems Instructor at Georgia State University, Mercer University and Morton College.

**PROFESSIONAL DESIGNATIONS:**

Microsoft Great Plains Certified Accounting Application Specialist.

Microsoft Great Plains Certified Installation Specialist.

Microsoft Great Plains Authorized Real World Consultant.

QuickBooks Advanced Pro Advisor.

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